

(Blue or green paper)  
1 copy to  
each S/Rep  
listed & appropriate  
Div. Mgrs. ✓

51852 5527

**TO ALL REGION PERSONNEL:****RETAIL DISTRIBUTION DATE: 2/16/98****DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.****FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT / LT 100 / LT MEN 100 / FF / FF 100 / ULT LT 100**

# CARTONS PER STYLE

**D O R A L**

							#/ 15 CARTON DISPLAY KITS (#536813)								VAP DIRECT ACCT	
S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP SIS#	NAME	
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	16	GRATIS CTNS	20	40	20	20	40	20	281200	HIBBERT & MCGEE INC
								LIVE CTNS	40	80	40	40	80	40		
163801	163828	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
								LIVE CTNS	20	40	20	20	40	20		
163801	163828	769387	M & M BEVERAGE	DBA FIRED UP	SOUTH BARRE	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
								LIVE CTNS	20	40	20	20	40	20		
163802	163829	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
								LIVE CTNS	20	40	20	20	40	20		
163803	163821	552856	ONE STOP PLAZA CONV	16 MAIN ST	WINCHENDON	MA	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	707369	T BIRD MINI MART	ROUTE 119	HINSDALE	NH	24	GRATIS CTNS	30	60	30	30	60	30	23880	ASSOCIATED GROCERS
								LIVE CTNS	60	120	60	60	120	60		
163804	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	8	GRATIS CTNS	10	20	10	10	20	10	648240	T&I CORPORATION
								LIVE CTNS	20	40	20	20	40	20		
163804	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP
								LIVE CTNS	20	40	20	20	40	20		
163804	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP
								LIVE CTNS	20	40	20	20	40	20		
163804	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP
								LIVE CTNS	20	40	20	20	40	20		
163804	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		

SREPS

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# CARTONS PER STYLE

**D O R A L**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# 15 CARTON DISPLAY KITS (#536813)	LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP	SIS#	VAP DIRECT ACCT NAME
163804	163822	103172	RT 13 STATELINE CONV	RT 13	BROOKLINE	NH	8	GRATIS CTNS	10	20	10	10	20	10	423295	AUBURN MERCH. DIST.
								LIVE CTNS	20	40	20	20	40	20		
163804	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
163805	163820	103073	WAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP
								LIVE CTNS	20	40	20	20	40	20		
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP
								LIVE CTNS	20	40	20	20	40	20		
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	16	GRATIS CTNS	20	40	20	20	40	20	648240	TBI CORPORATION
								LIVE CTNS	40	80	40	40	80	40		
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163805	163820	064556	FOODS PLUS CONV	ROUTE 125	PLAISTOW	NH	16	GRATIS CTNS	20	40	20	20	40	20	423295	AUBURN MERCH. DIST.
								LIVE CTNS	40	80	40	40	80	40		
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	16	GRATIS CTNS	20	40	20	20	40	20	472920	ALBERT H NOTINI
								LIVE CTNS	40	80	40	40	80	40		
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI
								LIVE CTNS	20	40	20	20	40	20		
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	8	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI
								LIVE CTNS	20	40	20	20	40	20		
163805	163820	689422	WORLD FAMOUS STATLN	24 BRIDGE ST	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI
								LIVE CTNS	20	40	20	20	40	20		
163805	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	8	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI
								LIVE CTNS	20	40	20	20	40	20		
163805	163820	643523	SALEM EXXON	RT 28	SALEM	NH	16	GRATIS CTNS	20	40	20	20	40	20	503160	PINE STATE
								LIVE CTNS	40	80	40	40	80	40		
163807	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	8	GRATIS CTNS	10	20	10	10	20	10	91800	CAPITAL CANDY CO INC
								LIVE CTNS	20	40	20	20	40	20		
163807	163826	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	16	GRATIS CTNS	20	40	20	20	40	20	91800	CAPITAL CANDY CO INC
								LIVE CTNS	40	80	40	40	80	40		

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#/ CARTONS PER STYLE

**D O R A L**

							#/ 15 CARTON DISPLAY KITS (#536813)		LT	LT	LT	FF	FF	ULT	VAP DIRECT ACCT	
S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE				100	MN		100	LT	VAP	SIS# NAME
163807	163826	573876	WILLOW FOOD & BEV	826 CENTRAL ST	FRANKLIN	NH	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
						LIVE CTNS		20	40	20	20	40	20			
163807	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
						LIVE CTNS		20	40	20	20	40	20			
163807	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	24	GRATIS CTNS	30	60	30	30	60	30	396640	MANCHESTER TOBACCO
						LIVE CTNS		60	120	60	60	120	60			

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ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL

BRAND STYLES: DORAL LT / LT 100 / LT MEN 100 / FF / FF 100 / ULT LT 100

#/ CARTONS PER STYLE

D O R A L

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	#/ 15 CARTON DISPLAY KITS (#536813)	LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP	SIS#	NAME
162301	162323	633761	MINOR'S DISCOUNT BEV	376 LAKE ST	ST ALBANS	VT	16	GRATIS CTNS	20	40	20	20	40	20	315288	DOWLINGS INC.
								LIVE CTNS	40	80	40	40	80	40		
162301	162323	743959	ALBURG GO GO MART	RR2 ALBURG	ALBURG	VT	8	GRATIS CTNS	10	20	10	10	20	10	315288	DOWLINGS INC.
								LIVE CTNS	20	40	20	20	40	20		
162301	162323	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
								LIVE CTNS	20	40	20	20	40	20		
162301	162323	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
								LIVE CTNS	20	40	20	20	40	20		
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
								LIVE CTNS	20	40	20	20	40	20		
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
								LIVE CTNS	20	40	20	20	40	20		
162301	162323	549130	COLONIAL DELI MART	191 SWANTON RD	ST ALBANS	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
162302	162325	048345	PAULINS, INC	BANK STREET	N BENNINGTON	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
162302	162325	636765	PAULINS, INC	HISTORIC RT 7A	ARLINGTON	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
162302	0	722178	THE STORE	139 MAIN ST	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20		
162302	162320	177009	JACOB & TONEYS IGA	157 MAIN ST	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO
								LIVE CTNS	20	40	20	20	40	20		
162302	162320	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY	8	GRATIS CTNS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO
								LIVE CTNS	20	40	20	20	40	20		
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	16	GRATIS CTNS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO
								LIVE CTNS	40	80	40	40	80	40		
162302	162320	320476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20		
162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FA	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20		

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ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL

BRAND STYLES: DORAL LT / LT 100 / LT MEN 100 / FF / FF 100 / ULT LT 100

								#15 CARTON DISPLAY KITS (#536813)						LT LT LT FF FF ULT 100 MN 100 100 100 10						VAP DIRECT ACCT SIS# NAME	
S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE															
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT															
							8	GRATIS CTNS	10	20	10	10	20	10	204600		SAM FRANK INC				
								LIVE CTNS	20	40	20	20	40	20							
162302	162320	636227	APOLLO FUELS	RT 149	PAWLET	VT															
							8	GRATIS CTNS	10	20	10	10	20	10	204600		SAM FRANK INC				
								LIVE CTNS	20	40	20	20	40	20							
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT															
							16	GRATIS CTNS	20	40	20	20	40	20	204600		SAM FRANK INC				
								LIVE CTNS	40	80	40	40	80	40							
162302	162320	776167	WELLS TRADING POST	ROUTE 30 BOX 58	WELLS	VT															
							8	GRATIS CTNS	10	20	10	10	20	10	204600		SAM FRANK INC				
								LIVE CTNS	20	40	20	20	40	20							
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRIN	NY															
							16	GRATIS CTNS	20	40	20	20	40	20	160600		DONAHUE TOBACCO CO				
								LIVE CTNS	40	80	40	40	80	40							
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY															
							16	GRATIS CTNS	20	40	20	20	40	20	160600		DONAHUE TOBACCO CO				
								LIVE CTNS	40	80	40	40	80	40							
162302	162325	114561	NEXT DOOR	RT 7	POWNALE	VT															
							8	GRATIS CTNS	10	20	10	10	20	10	204600		SAM FRANK INC				
								LIVE CTNS	20	40	20	20	40	20							
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT															
							8	GRATIS CTNS	10	20	10	10	20	10	204600		SAM FRANK INC				
								LIVE CTNS	20	40	20	20	40	20							
162302	162325	623997	SARGENT'S SHORT STOP	300 MAIN ST	BENNINGTON	VT															
							8	GRATIS CTNS	10	20	10	10	20	10	204600		SAM FRANK INC				
								LIVE CTNS	20	40	20	20	40	20							
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT															
							8	GRATIS CTNS	10	20	10	10	20	10	204600		SAM FRANK INC				
								LIVE CTNS	20	40	20	20	40	20							
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY															
							16	GRATIS CTNS	20	40	20	20	40	20	194040		FINKLE DIST INC				
								LIVE CTNS	40	80	40	40	80	40							
162303	162322	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY															
							8	GRATIS CTNS	10	20	10	10	20	10	442680		MOUNTAIN CANDY				
								LIVE CTNS	20	40	20	20	40	20							
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY															
							8	GRATIS CTNS	10	20	10	10	20	10	194040		FINKLE DIST INC				
								LIVE CTNS	20	40	20	20	40	20							
162303	162324	767356	FIVE CORNER ATLANTIC	378 MARIIVILLE RD	SCHENECTADY	NY															
							8	GRATIS CTNS	10	20	10	10	20	10	194040		FINKLE DIST INC				
								LIVE CTNS	20	40	20	20	40	20							
162303	162324	704360	DOLLAR PLACE	2080 WESTERN AVE	GUILDFORD	NY															
							8	GRATIS CTNS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM				
								LIVE CTNS	20	40	20	20	40	20							
162303	162324	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY															
							8	GRATIS CTNS	10	20	10	10	20	10	194040		FINKLE DIST INC				
								LIVE CTNS	20	40	20	20	40	20							
162304	162321	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY															
							8	GRATIS CTNS	10	20	10	10	20	10	160600		DONAHUE TOBACCO CO				
								LIVE CTNS	20	40	20	20	40	20							

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**D O R A L**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# 15 CARTON DISPLAY KITS (#536813)		LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP	SIS#	ACCT NAME
162304	162321	176520	VITA MART	MILTON AVENUE	BALLSTON SPA	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162304	162321	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162304	162321	596446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162304	162322	777125	SMOKERS PARADISE III	671 NEW LOUDEN RD	LATHAM	NY			GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
							8		LIVE CTNS	20	40	20	20	40	20		
162304	162326	762959	THRUWAY BEVERAGE II	1184 STATE ROUTE 29	GREENWICH	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY			GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162320	130132	SHOPP ON THE GREEN	HEALY BLVD	HUDSON	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162325	767584	A MART MERCHANDISE	746 PAWLING AVE	TROY	NY			GRATIS CTNS	10	20	10	10	20	10	194040	FINKLE DIST INC
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY			GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162325	784251	SMOKERS PARADISE VII	RT 7 / HOOSICK ST	TROY	NY			GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162325	475428	TURNPIKE BEVERAGE	112 COLUMBIA TURNPK	RENSSELAER	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162325	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSKILL	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162325	637167	J&J RETAIL INC.	DBA \$1.00 DEALS	RENSSELAER	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162326	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKF	CASTLETON ON H	NY			GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
							8		LIVE CTNS	20	40	20	20	40	20		
162306	162328	769357	PITSTOP DISCOUNT BEV	176 ROUTE 66	HUDSON	NY			GRATIS CTNS	20	40	20	20	40	20	611800	STANDARD ROSENBAUM
							16		LIVE CTNS	40	80	40	40	80	40		
162307	162327	178829	THRUWAY PHARMACY INC	TRUWAY SHP/CTR PLAZA	WALDEN	NY			GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY & CIG
							8		LIVE CTNS	20	40	20	20	40	20		

**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

# CARTONS PER STYLE

D O R A L

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT 100	LT 100	LT MN 100	FF 100	FF 100	ULT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #		
163804	707369	T BIRD MINI MART	ROUTE 119	HINSDALE	NH	GRATIS	30	60	30	30	60	30	23880	ASSOCIATED GROCERS	90626		
						LIVE	60	120	60	60	120	60					
							1	2	1	1	2	1	Number of Gratis / Live Cases Each				
						24	15-CARTON KITS, ITEM #536813										
						1	P.O.S. KIT, ITEM #536822										



**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

**BRAND LOAD PER DISPLAY:**

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

# CARTONS PER STYLE

D O R A L

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT 100	LT MN 100	FF 100	FF 100	ULT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #			
163807	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	GRATIS	10	20	10	10	20	10	91800	CAPITAL CANDY CO INC	14290		
						LIVE	20	40	20	20	40	20					
163807	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	GRATIS	20	40	20	20	40	20	91800	CAPITAL CANDY CO INC			
						LIVE	40	80	40	40	80	40					
112208	655030	KEVINS DISCOUNT CTR	ROUTE 16	WOSSIPEE	NH	GRATIS	20	40	20	20	40	20	91800	CAPITAL CANDY CO INC	37283		
						LIVE	40	80	40	40	80	40					
112204	524829	VASHAWS VARIETY	302 MAIN ST	GORHAM	NH	GRATIS	10	20	10	10	20	10	91800	CAPITAL CANDY CO INC			
						LIVE	20	40	20	20	40	20					
							2	4	2	2	4	2	Number of Gratis / Live Cases Each				
						48	15-CARTON KITS, ITEM #536813										
						4	P.O.S. KIT, ITEM #536822										

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## PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS

**CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

						#/ CARTONS PER STYLE									
						D O R A L									
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT	LT	FF	FF	ULT	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #
							100	100	100	100	100	100			
162302	177009	JACOB & TONEYS IGA	157 MAIN ST	WARRENSBURG	NY ✓	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO	
						LIVE	20	40	20	20	40	20			
162302	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY ✓	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO	
						LIVE	20	40	20	20	40	20			
162302	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY ✓	GRATIS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO	
						LIVE	40	80	40	40	80	40			
162302	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRIN	NY ✓	GRATIS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO	
						LIVE	40	80	40	40	80	40			
162302	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY ✓	GRATIS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO	
						LIVE	40	80	40	40	80	40			
162304	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY ✓	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO	
						LIVE	20	40	20	20	40	20			
112206	408128	CENTER ST TEXACO	ROUTE 101	RAYMOND	NH	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO	
						LIVE	20	40	20	20	40	20			
112208	225118	WAGON WHEEL CONV	ROUTE 11	FARMINGTON	NH	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO	
						LIVE	20	40	20	20	40	20			
112204	579113	DISC BEV & CIGARETTE	ROUTE 302	N CONWAY	NH	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO	
						LIVE	20	40	20	20	40	20			
							4	8	4	4	8	4	Number of Gratis / Live Cases Each		
96	15-CARTON KITS, ITEM #536813						80165 0792								
9	P.O.S. KIT, ITEM #536822														

**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100/FF/ULT LT 100 THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100							# CARTONS PER STYLE D O R A L									
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT 100	LT 100	LT MN 100	FF 100	FF 100	ULT LT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #	
162302	320476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENSBURG	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC		
						LIVE	20	40	20	20	40	20				
162302	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FA	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC		
						LIVE	20	40	20	20	40	20				
162302	722178	THE STORE	139 MAIN ST	WARRENSBURG	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC		
						LIVE	20	40	20	20	40	20				
162303	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC		
						LIVE	20	40	20	20	40	20				
162303	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC		
						LIVE	20	40	20	20	40	20				
162303	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY ✓	GRATIS	20	40	20	20	40	20	194040	FINKLE DIST INC		
						LIVE	40	80	40	40	80	40				
162303	767356	FIVE CORNER ATLANTIC	378 MARIVILLE RD	SCHENECTADY	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC		
						LIVE	20	40	20	20	40	20				
162306	767584	A MART MERCHANDISE	746 PAWLING AVE	TROY	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC	914234	
						LIVE	20	40	20	20	40	20				
							3	6	3	3	6	3	Number of Gratis / Live Cases Each			
72	15-CARTON KITS, ITEM #536813															
8	P.O.S. KIT, ITEM #536822															

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**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF.100

# CARTONS PER STYLE

D O R A L

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT	LT	FF	FF	ULT	VAP	DIRECT	ACCT	DIR
							100	100	100	100	100	100	SIS#	NAME		SUPPLIER #
162302	114561	NEXT DOOR	RT 7	POWNA	VT ✓	GRATIS	10	20	10	10	20	10	204600	SAM FRANK INC		
						LIVE	20	40	20	20	40	20				
162302	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT ✓	GRATIS	10	20	10	10	20	10	204600	SAM FRANK INC		
						LIVE	20	40	20	20	40	20				
162302	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT ✓	GRATIS	10	20	10	10	20	10	204600	SAM FRANK INC		
						LIVE	20	40	20	20	40	20				
162302	623997	SARGENT'S SHORT STOP	300 MAIN ST	BENNINGTON	VT ✓	GRATIS	10	20	10	10	20	10	204600	SAM FRANK INC		
						LIVE	20	40	20	20	40	20				
162302	636227	APOLLO FUELS	RT 149	PAWLET	VT ✓	GRATIS	10	20	10	10	20	10	204600	SAM FRANK INC		
						LIVE	20	40	20	20	40	20				
162302	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT ✓	GRATIS	20	40	20	20	40	20	204600	SAM FRANK INC		
						LIVE	40	80	40	40	80	40				
162302	776167	WELLS TRADING POST	ROUTE 30 BOX 56	WELLS	VT ✓	GRATIS	10	20	10	10	20	10	204600	SAM FRANK INC		
						LIVE	20	40	20	20	40	20				
162302	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT ✓	GRATIS	10	20	10	10	20	10	204600	SAM FRANK INC		
						LIVE	20	40	20	20	40	20				
							3	6	3	3	6	3	Number of Gratis / Live Cases Each			
72	15-CARTON KITS, ITEM #536813						8016-0817									
8	P.O.S. KIT, ITEM #536822															

**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

# CARTONS PER STYLE

D O R A L

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT	LT	FF	FF	ULT	VAP	DIRECT	ACCT	DIR
							100	MN	100	100	100	100	SIS#	NAME		SUPPLIER #
162301	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	✓ VT	GRATIS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC		
						LIVE	20	40	20	20	40	20				
163801	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	✓ VT	GRATIS	20	40	20	20	40	20	281200	HIBBERT & MCGEE INC		132
						LIVE	40	80	40	40	80	40				
163802	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	✓ VT	GRATIS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC		2710
						LIVE	20	40	20	20	40	20				
163801	334692	BEVERAGE BARON	19 GABLE PL	BARRE	✓ VT	GRATIS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC		
						LIVE	20	40	20	20	40	20				
163801	769387	M & M BEVERAGE	DBA FIRED UP	SOUTH BARRE	✓ VT	GRATIS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC		
						LIVE	20	40	20	20	40	20				
							2	4	2	2	4	2	Number of Gratis / Live Cases Each			
							48	15-CARTON KITS, ITEM #536813								
							5	P.O.S. KIT, ITEM #536822								

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**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

**BRAND LOAD PER DISPLAY:**

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

## #/ CARTONS PER STYLE

D O R A L

							LT	LT	LT	FF	FF	ULT	VAP DIRECT ACCT		DIR ACCT		
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		100	100	MN	100	100	100	VAP SIS#	NAME	SUPPLIER #		
162301	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	GRATIS	20	40	20	20	40	20	315288	DOWLINGS INC. ✓	2684		
						LIVE	40	80	40	40	80	40					
162301	743959	ALBURG GO GO MART	RR2 ALBURG	ALBURG	VT	GRATIS	10	20	10	10	20	10	315288	DOWLINGS INC. ✓			
						LIVE	20	40	20	20	40	20					
							1	2	1	1	2	1	Number of Gratis / Live Cases Each				
						24	15-CARTON KITS, ITEM #536813										
						2	P.O.S. KIT, ITEM #536822										

**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

#/ CARTONS PER STYLE

D O R A L

						LT	LT	LT	FF	FF	ULT	VAP DIRECT ACCT		DIR ACCT	
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	100	100	MN	100	100	100	VAP SIS#	NAME	SUPPLIER #	
162301	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	GRATIS	10	20	10	10	20	10	356150 LAVIN CANDY COMPANY	✓	
						LIVE	20	40	20	20	40	20			
162301	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY	GRATIS	10	20	10	10	20	10	356150 LAVIN CANDY COMPANY	✓	
						LIVE	20	40	20	20	40	20			
162301	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	GRATIS	10	20	10	10	20	10	356150 LAVIN CANDY COMPANY	✓	
						LIVE	20	40	20	20	40	20			
						1	2	1	1	2	1	Number of Gratis / Live Cases Each			
						24	15-CARTON KITS, ITEM #536813								
						3	P.O.S. KIT, ITEM #536822								

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**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

							#/ CARTONS PER STYLE									
							D O R A L									
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT 100	MN 100	FF	FF 100	ULT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #	
163807	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	✓	GRATIS	30	60	30	30	60	30	396640	MANCHESTER TOBACCO	429155
							LIVE	60	120	60	60	120	60			
112204	579113	DISC BEV & CIGARETTE	ROUTE 302	N CONWAY	NH		GRATIS	30	60	30	30	60	30	396640	MANCHESTER TOBACCO	
							LIVE	60	120	60	60	120	60			
112208	225118	WAGON WHEEL CONV	ROUTE 11	FARMINGTON	NH		GRATIS	20	40	20	20	40	20	396640	MANCHESTER TOBACCO	918441
							LIVE	40	80	40	40	80	40			
112206	408128	CENTER ST TEXACO	ROUTE 101	RAYMOND	NH		GRATIS	10	20	10	10	20	10	396640	MANCHESTER TOBACCO	524488
							LIVE	20	40	20	20	40	20			
								3	6	3	3	6	3	Number of Gratis / Live Cases Each		
							72	15-CARTON KITS, ITEM #536813								
							4	P.O.S. KIT, ITEM #536822								

8016  
0821



**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

# CARTONS PER STYLE

D O R A L

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT	LT	FF	FF	ULT	VAP	SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #
							100	100	100	100	100	100				
162303	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY ✓	GRATIS	10	20	10	10	20	10	442680		MOUNTAIN CANDY	
						LIVE	20	40	20	20	40	20				
162304	777125	SMOKERS PARADISE III	671 NEW LOUDEN RD	LATHAM	NY ✓	GRATIS	10	20	10	10	20	10	442680		MOUNTAIN CANDY	0
						LIVE	20	40	20	20	40	20				
162305	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY ✓	GRATIS	10	20	10	10	20	10	442680		MOUNTAIN CANDY	985499
						LIVE	20	40	20	20	40	20				
162306	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY ✓	GRATIS	10	20	10	10	20	10	442680		MOUNTAIN CANDY	0
						LIVE	20	40	20	20	40	20				
162306	784251	SMOKERS PARADISE VII	RT 7 / HOOSICK ST	TROY	NY ✓	GRATIS	10	20	10	10	20	10	442680		MOUNTAIN CANDY	0
						LIVE	20	40	20	20	40	20				
162307	178829	THRUWAY PHARMACY_INC	TRUWAY SHP/CTR PLAZA	WALDEN	NY ✓	GRATIS	10	20	10	10	20	10	442680		MOUNTAIN CANDY & CIG	
						LIVE	20	40	20	20	40	20				
							2	4	2	2	4	2	Number of Gratis / Live Cases Each			
						48	15-CARTON KITS, ITEM #536813									
						6	P.O.S. KIT, ITEM #536822									

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**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

# CARTONS PER STYLE

D O R A L

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT	LT	FF	FF	ULT	VAP	SIS#	DIRECT ACCT NAME	ACCT	DIR ACCT SUPPLIER #	
							100	100	100	100	100	100						
163804	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	✓ GRATIS	10	20	10	10	20	10	462720		N H TOBACCO CORP		904524	
						LIVE	20	40	20	20	40	20						
163804	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	✓ GRATIS	10	20	10	10	20	10	462720		N H TOBACCO CORP		919159	
						LIVE	20	40	20	20	40	20						
163805	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	✓ GRATIS	10	20	10	10	20	10	462720		N H TOBACCO CORP		921007	
						LIVE	20	40	20	20	40	20						
163805	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	✓ GRATIS	20	40	20	20	40	20	462720		N H TOBACCO CORP			
						LIVE	40	80	40	40	80	40						
163804	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	✓ GRATIS	10	20	10	10	20	10	462720		N H TOBACCO CORP		909598	
						LIVE	20	40	20	20	40	20						
							2	4	2	2	4	2	Number of Gratis / Live Cases Each					
						48	15-CARTON KITS, ITEM #536813											
						5	P.O.S. KIT, ITEM #536822											

8016-0818

8016-0818

**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

**BRAND LOAD PER DISPLAY:**

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100 THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100										#/ CARTONS PER STYLE D O R A L							
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT	LT	FF	FF	ULT	VAP	SIS#	VAP DIRECT ACCT	DIR ACCT	
							100	100	100	100	100	100				SUPPLIER #	
162303	704360	DOLLAR PLACE	2080 WESTERN AVE	GUILDERLAND	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM	72926	
						LIVE	20	40	20	20	40	20					
162304	175520	VITA MART	MILTON AVENUE	BALLSTON SPA	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM		
						LIVE	20	40	20	20	40	20					
162304	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM		
						LIVE	20	40	20	20	40	20					
162304	596446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM		
						LIVE	20	40	20	20	40	20					
162304	762959	THRUWAY BEVERAGE II	1184 STATE ROUTE 29	GREENWICH	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM	0	
						LIVE	20	40	20	20	40	20					
162306	130132	SHOPP ON THE GREEN	HEALY BLVD	HUDSON	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM	8375	
						LIVE	20	40	20	20	40	20					
162306	475428	TURNPIKE BEVERAGE	112 COLUMBIA TURNPK	RENSSELAER	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM	15420	
						LIVE	20	40	20	20	40	20					
162306	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON H	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM		
						LIVE	20	40	20	20	40	20					
162306	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON H	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM	0	
						LIVE	20	40	20	20	40	20					
162306	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSKILL	NY	✓ GRATIS	10	20	10	10	20	10	611800		STANDARD ROSENBAUM	15966	

**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

**BRAND LOAD PER DISPLAY:**

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100 THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100						#/ CARTONS PER STYLE D O R A L										
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	LT	LT	LT	FF	FF	ULT	VAP	DIRECT ACCT	DIR ACCT		
						100	100	MN	100	100	100	SIS#	NAME	SUPPLIER #		
					LIVE	20	40	20	20	40	20					
162306	637167	J&J RETAIL INC.	DBA \$1.00 DEALS	RENSSELAER	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM		
					LIVE	20	40	20	20	40	20					
162306	769337	PITSTOP DISCOUNT BEV	176 ROUTE 66	HUDSON	NY ✓	GRATIS	10	20	10	10	20	40	611800	STANDARD ROSENBAUM	51235	
					LIVE	20	40	20	20	40	20					
						4	8	4	4	8	4	Number of Gratis / Live Cases Each				
						96	15-CARTON KITS, ITEM #536813									
						12	P.O.S. KIT, ITEM #536822									

8016-0803

8016-0803

**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST****REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100**

# CARTONS PER STYLE

**D O R A L**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		LT	LT	LT	FF	FF	ULT	VAP	VAP DIRECT ACCT	DIR ACCT	
							100	100	100	100	100	100	SIS#	NAME	SUPPLIER #	
163804	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	✓	GRATIS	10	20	10	10	20	10	648240	TBI CORPORATION	905190
							LIVE	20	40	20	20	40	20			
163805	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	✓	GRATIS	20	40	20	20	40	20	648240	TBI CORPORATION	
							LIVE	40	80	40	40	80	40			
112206	102966	GATEWAY CTRY STORE	25 LAFAYETTE RD	SEABROOK	NH		GRATIS	20	40	20	20	40	20	648240	TBI CORPORATION	90805
							LIVE	40	80	40	40	80	40			
112805	102745	COLONY FARMS	1127 MAIN ST	WORCESTER	MA		GRATIS	10	20	10	10	20	10	648240	TBI CORPORATION	901256
							LIVE	20	40	20	20	40	20			
							2	4	2	2	4	2	Number of Gratis / Live Cases Each			
						48	15-CARTON KITS, ITEM #536813							8016-0823		
						4	P.O.S. KIT, ITEM #536822									

8016-0823

**PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS****CUSTOMER LIST**

REFER TO 'WHOLESALE PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

**BRAND LOAD PER DISPLAY:**

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

						# CARTONS PER STYLE							
						D O R A L							
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	LT	LT	LT	FF	FF	ULT	VAP DIRECT ACCT VAP SIS# NAME	DIR ACCT SUPPLIER #
						100	MN	100	100	100	LT		
						TOTAL GRATS CASES	30	60	30	30	60	30	
						TOTAL LIVE CASES	30	60	30	30	60	30	
						TOTAL 15-CTN Kits	720						
						TOTAL POS KITS	71						

SREPS

## TO ALL REGION PERSONNEL:

RETAIL DISTRIBUTION DATE: 2/16/98

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE

ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL

BRAND STYLES: DORAL LT/LT 100/LT MEN 100/FF/FF 100/ULT LT 100

# CARTONS PER STYLE

D O R A L

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# 15 CARTON DISPLAY KITS (#536813)	LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP	SIS#	NAME
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	16	GRATIS CTNS	20	40	20	20	40	20	315288	DOWLINGS INC.
								LIVE CTNS	40	80	40	40	80	40		
162301	162323	743959	ALBURG GO GO MART	RR2 ALBURG	ALBURG	VT	8	GRATIS CTNS	10	20	10	10	20	10	315288	DOWLINGS INC.
								LIVE CTNS	20	40	20	20	40	20		
162301	162323	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
								LIVE CTNS	20	40	20	20	40	20		
162301	162323	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
								LIVE CTNS	20	40	20	20	40	20		
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
								LIVE CTNS	20	40	20	20	40	20		
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
								LIVE CTNS	20	40	20	20	40	20		
162301	162323	549130	COLONIAL DELI MART	191 SWANTON RD	ST ALBANS	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
162302	162325	048345	PAULINS, INC	BANK STREET	N BENNINGTON	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
162302	162325	636765	PAULINS, INC	HISTORIC RT 7A	ARLINGTON	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
162302	0	722178	THE STORE	139 MAIN ST	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20		
162302	162320	177009	JACOB & TONEYS IGA	157 MAIN ST	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO
								LIVE CTNS	20	40	20	20	40	20		
162302	162320	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY	8	GRATIS CTNS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO
								LIVE CTNS	20	40	20	20	40	20		
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	16	GRATIS CTNS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO
								LIVE CTNS	40	80	40	40	80	40		
162302	162320	320476	D & G HARDWARE	RT 9 MAIN ST 16	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20		
162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FA	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20		

Includes 11XX Direct Accts

(Blue or green)

**TO ALL REGION PERSONNEL:****RETAIL DISTRIBUTION DATE: 2/16/98****DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.****FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT / LT 100 / LT MEN 100 / FF / FF 100 / ULT LT 100**

# CARTONS PER STYLE

**D O R A L**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# 15 CARTON DISPLAY KITS (#536813)	LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP SIS#	VAP DIRECT ACCT NAME
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC
								LIVE CTNS	20	40	20	20	40	20	
162302	162320	636227	APOLLO FUELS	RT 149	PAWLET	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC
								LIVE CTNS	20	40	20	20	40	20	
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	16	GRATIS CTNS	20	40	20	20	40	20	204600 SAM FRANK INC
								LIVE CTNS	40	80	40	40	80	40	
162302	162320	776167	WELLS TRADING POST	ROUTE 30 BOX 56	WELLS	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC
								LIVE CTNS	20	40	20	20	40	20	
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRING	NY	16	GRATIS CTNS	20	40	20	20	40	20	160600 DONAHUE TOBACCO CO
								LIVE CTNS	40	80	40	40	80	40	
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	16	GRATIS CTNS	20	40	20	20	40	20	160600 DONAHUE TOBACCO CO
								LIVE CTNS	40	80	40	40	80	40	
162302	162325	114561	NEXT DOOR	RT 7	POWELL	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC
								LIVE CTNS	20	40	20	20	40	20	
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC
								LIVE CTNS	20	40	20	20	40	20	
162302	162325	623997	SARGENT'S SHORT STOP	300 MAIN ST	BENNINGTON	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC
								LIVE CTNS	20	40	20	20	40	20	
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC
								LIVE CTNS	20	40	20	20	40	20	
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	16	GRATIS CTNS	20	40	20	20	40	20	194040 FINKLE DIST INC
								LIVE CTNS	40	80	40	40	80	40	
162303	162322	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680 MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20	
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040 FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20	
162303	162324	767356	FIVE CORNER ATLANTIC	378 MARIVILLE RD	SCHENECTADY	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040 FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20	
162303	162324	704360	DOLLAR PLACE	2080 WESTERN AVE	GUILDERLAND	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040 FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20	
162304	162321	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY	8	GRATIS CTNS	10	20	10	10	20	10	160600 DONAHUE TOBACCO CO
								LIVE CTNS	20	40	20	20	40	20	



SREPS

RETAIL DISTRIBUTION DATE: 2/16/98

**TO ALL REGION PERSONNEL:**

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

**FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT / LT 100 / LT MEN 100 / FF / FF 100 / ULT LT 100**

#/ CARTONS PER STYLE

**D O R A L**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	#/ 15 CARTON DISPLAY KITS (#536813)		LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP SIS#	VAP DIRECT ACCT NAME
162304	162321	175520	VITA MART	MILTON AVENUE	BALLSTON SPA	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162304	162321	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162304	162321	596446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162304	162322	777125	SMOKERS PARADISE III	671 NEW LOUDEN RD	LATHAM	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20		
162304	162326	762959	THRUWAY BEVERAGE II	1184 STATE ROUTE 29	GREENWICH	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20		
162306	162320	130132	SHOPP ON THE GREEN	HEALY BLVD	HUDSON	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162306	162325	767584	A MART MERCHANDISE	746 PAWLING AVE	TROY	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20		
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20		
162306	162325	784251	SMOKERS PARADISE VII	RT 7 / HOOSICK ST	TROY	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20		
162306	162325	475428	TURNPIKE BEVERAGE	112 COLUMBIA TURNPK	RENSSELAER	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162306	162325	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSILL	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162306	162325	637167	J&J RETAIL INC.	DBA \$1.00 DEALS	RENSSELAER	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162306	162326	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON H	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20		
162306	162328	769337	PITSTOP DISCOUNT BEV	176 ROUTE 66	HUDSON	NY	16	GRATIS CTNS	20	40	20	20	40	20	611800	STANDARD ROSENBAUM
								LIVE CTNS	40	80	40	40	80	40		
162307	162327	178829	THRUWAY PHARMACY INC	TRUWAY SHP/CTR PLAZA	WALDEN	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY & CIG
								LIVE CTNS	20	40	20	20	40	20		

## TO ALL REGION PERSONNEL:

RETAIL DISTRIBUTION DATE: 2/16/98

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

## FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE

ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL

BRAND STYLES: DORAL LT / LT 100 / LT MEN 100 / FF / FF 100 / ULT LT 100

# CARTONS PER STYLE

D O R A L

							#/ 15 CARTON DISPLAY KITS (#536813)	LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP DIRECT ACCT		
S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE								VAP SIS#	NAME	
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	16	GRATIS CTNS	20	40	20	20	40	20	281200	HIBBERT & MCGEE INC
								LIVE CTNS	40	80	40	40	80	40		
163801	163828	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
								LIVE CTNS	20	40	20	20	40	20		
163801	163828	769387	M & M BEVERAGE	DBA FIRED UP	SOUTH BARRE	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
								LIVE CTNS	20	40	20	20	40	20		
163802	163829	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
								LIVE CTNS	20	40	20	20	40	20		
163803	163821	552856	ONE STOP PLAZA CONV	16 MAIN ST	WINCHENDON	MA	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	707369	T BIRD MINI MART	ROUTE 119	HINSDALE	NH	24	GRATIS CTNS	30	60	30	30	60	30	23880	ASSOCIATED GROCERS
								LIVE CTNS	60	120	60	60	120	60		
163804	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	8	GRATIS CTNS	10	20	10	10	20	10	648240	TBI CORPORATION
								LIVE CTNS	20	40	20	20	40	20		
163804	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP
								LIVE CTNS	20	40	20	20	40	20		
163804	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP
								LIVE CTNS	20	40	20	20	40	20		
163804	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP
								LIVE CTNS	20	40	20	20	40	20		
163804	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		
163804	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD NH		8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
								LIVE CTNS	20	40	20	20	40	20		

**TO ALL REGION PERSONNEL:****RETAIL DISTRIBUTION DATE: 2/16/98****DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.****FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT / LT 100 / LT MEN 100 / FF / FF 100 / ULT LT 100**

#/ CARTONS PER STYLE

**D O R A L**

								#/ 15 CARTON DISPLAY KITS (#536813)	LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP	SIS#	VAP DIRECT ACCT NAME
S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE											
163804	163822	103172	RT 13 STATELINE CONV	RT 13	BROOKLINE	NH	8	GRATIS CTNS	10	20	10	10	20	10	423295	AUBURN MERCH. DIST.	
								LIVE CTNS	20	40	20	20	40	20			
163804	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE	
								LIVE CTNS	20	40	20	20	40	20			
163805	163820	103073	RAY'S STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP	
								LIVE CTNS	20	40	20	20	40	20			
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP	
								LIVE CTNS	20	40	20	20	40	20			
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	8	GRATIS CTNS	20	40	20	20	40	20	648240	TBI CORPORATION	
							16	LIVE CTNS	40	80	40	40	80	40			
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO	
								LIVE CTNS	20	40	20	20	40	20			
163805	163820	064556	FOODS PLUS CONV	ROUTE 125	PLAISTOW	NH	16	GRATIS CTNS	20	40	20	20	40	20	423295	AUBURN MERCH. DIST.	
								LIVE CTNS	40	80	40	40	80	40			
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	16	GRATIS CTNS	20	40	20	20	40	20	472920	ALBERT H NOTINI	
								LIVE CTNS	40	80	40	40	80	40			
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI	
								LIVE CTNS	20	40	20	20	40	20			
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	8	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI	
								LIVE CTNS	20	40	20	20	40	20			
163805	163820	689422	WORLD FAMOUS STATLN	24 BRIDGE ST	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI	
								LIVE CTNS	20	40	20	20	40	20			
163805	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	8	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI	
								LIVE CTNS	20	40	20	20	40	20			
163805	163820	643523	SALEM EXXON	RT 28	SALEM	NH	16	GRATIS CTNS	20	40	20	20	40	20	503160	PINE STATE	
								LIVE CTNS	40	80	40	40	80	40			
163807	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	8	GRATIS CTNS	10	20	10	10	20	10	91800	CAPITAL CANDY CO INC	
								LIVE CTNS	20	40	20	20	40	20			
163807	163826	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	8	GRATIS CTNS	20	40	20	20	40	20	91800	CAPITAL CANDY CO INC	
							16	LIVE CTNS	40	80	40	40	80	40			

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#/ CARTONS PER STYLE

**D O R A L**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	#/ 15 CARTON DISPLAY KITS (#536813)		LT	LT	LT	FF	FF	ULT	VAP SIS#	VAP DIRECT ACCT NAME
									100	100	MN	100	100	100		
163807	163826	573876	WILLOW FOOD & BEV	826 CENTRAL ST	FRANKLIN	NH	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
163807	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
163807	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	24	GRATIS CTNS	30	60	30	30	60	30	396640	MANCHESTER TOBACCO
								LIVE CTNS	60	120	60	60	120	60		